

## Topics of Discussion

How to become a great  
home inspector

What home inspection is  
and isn't

Communication skills

Myths of home inspection

Marketing your business

Good business practices

Ethical considerations

Environmental Issues

Standards of practice

Inspection technique

Interpersonal skills

Networking

On-site

Inspections

Reports



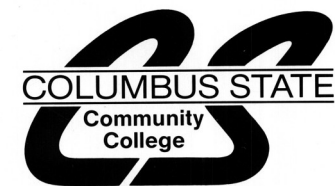
Columbus State Community College

Columbus State Community College  
Real Estate Programs  
550 East Spring Street  
Columbus, OH 43215

**Columbus State  
Community College**

*Education That Works*

# Professional Home Inspection Course



614.287.5397

## Qualified Home Inspectors Needed in Ohio

Ohio currently has over 100,000 annual home sales, over 40,000 licensed real estate sales professionals, nearly 2,500 licensed real estate appraisers, **and less than 700 practicing home inspectors**. That leaves a great deal of work for a small number of inspectors.

Home inspections are requested for real estate transactions by most lenders and buyers to protect their investments. Also, home sellers depend on qualified inspector's reports to improve their property's salability.

### Is This Career For You?

**While real estate inspection is an attractive career field, is it for you?** Property inspection is a technical and complex field that requires expert skills and a professional approach.

**What do home inspectors do?** Home inspectors must recognize conditions that could cause problems for the potential home owner. They need extensive knowledge in many areas such as soil and foundations, wood and construction, roofing, plumbing, electricity and ventilation, swimming pools and spas, termites, radon and mold.

### Still Interested?

Columbus State Community College has offered The Home Inspection course since 2000. Students from different backgrounds with varying levels of experience located all around

central Ohio have completed this course and have used this education to build a business or apply it to their own real estate investing knowledge.

**What will I get for my money?** An opportunity to begin a new career and gain the knowledge needed to succeed which is enriched by Columbus professional-home-inspector-instructor, Dale Williams. Dale works for **you**. He is dedicated to **your** success.

- 45 hours of instruction/experience.
- Learn InterNACHI standards.
- Several on-site inspections.
- Free one-year membership in NACHI.
- Free telephone support before and after completing class.
- Best price in Ohio by far.



### What is the schedule?

#### Spring 2011 Schedule:

Monday, March 14, 6-10 pm  
 Tuesday, March 15, 6-10 pm  
 Wednesday, March 16, 6-10 pm  
 Thursday, March 17, 6-10 pm  
 Saturday, March 19, 9-5 pm  
 Monday, March 21, 6-10 pm  
 Tuesday, March 22, 6-10 pm  
 Wednesday, March 23, 6-10 pm  
 Thursday, March 24, 6-10 pm  
 Saturday, March 25, 9-5 pm.

### Home Inspection Registration Form

Mail in this form or  
call 614-287-5397 to register.

Payment due by March 4, 2011.  
COURSE NAME: REBUS 271 002  
\$995.00

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Social Security Number or Birthdate \_\_\_\_\_

Phone \_\_\_\_\_

Method of Payment

- Visa  Check  
 MasterCard  Discover

Credit Card # \_\_\_\_\_

Expiration Date on front of card \_\_\_\_\_ 3-digit number on back of card \_\_\_\_\_

Name as it appears on card \_\_\_\_\_



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Real Estate Programs  
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